



Margo H. Briggs

Bio

PROFILE:

Ms. Briggs is an accomplished entrepreneur who, over the past 30 years, has founded, managed, and guided the successful growth of multiple companies in Maryland and the Washington, DC Metropolitan area. Her first company, ESET (founded in 1986), grew from a handful of employees to 655 employees and grew an annual revenue in-excess of \$45 million. In addition to starting companies and consulting with private sector entities and government agencies, Ms. Briggs is frequently called upon by small and minority-owned firms from across the United States for her advice and guidance on establishing their businesses, strategies for growth and on government and private sector contracting matters.

Along with being a serial entrepreneur she is a highly passionate golf enthusiast. Ms. Briggs takes extremely great pride in working with young girls in the community by volunteering her time and logistic expertise in organizing golf programs and events. These programs usually lead to annual golfing events. The programs also offer an opportunity to young girls to embark upon a sport that introduces young people to a sport of inherent values.

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EDUCATION AND TRAINING

University of Maryland, College Park, MD (1979-1981)
Coursework in Business Administration and Political Science
Law Enforcement Officer, Capitol Hill Police Training (1976-1979)
FBI Training Program Academy, Quantico, VA (1977)
Federal Law Enforcement Advanced School, Glynco, GA (1976)

SUMMARY OF QUALIFICATIONS

- Information Technology;
- Call Center Operations;
- Professional Management and Administrative; Support Staffing;
- Physical Security;
- Finger Printing (Live Scan);
- Background Checks;
- Financial Management Support Staffing;
- HR Management Services;
- Conference Planning and Events Management;
- Facilities Management Services;
- Technical Training; and
- Active Shooter Safety Training.

Founder of Global Consulting Services of MD, LLC in 2005 to focus on providing:

Ms. Briggs is also a seasoned Security Manager with more than 40 years of providing high-profile security services for local, federal, and state government agencies in the Washington D.C. Metropolitan area, California, Delaware, Florida, Georgia, New York, South Carolina, and Texas. Ms. Briggs has the further distinction of having been a law enforcement officer and became the first African American female Official in the history of the U.S. Capitol Police.

President and Chief Executive Officer 2005 - Present **Global Consulting Services of MD**

Ms. Briggs is responsible for providing corporate leadership, governance, business development and marketing for Global. She establishes policies and procedures and oversight of the senior management team and directs all regulatory compliance. Under Ms. Briggs' direction, Global has secured long-term contracts with many government and private sector clients, including the U.S. Department of Health & Human Services (HHS); National Institutes of Health (NIH) providing program and administrative support personnel for NIH locations in the Washington, DC Metropolitan area; Alignment Strategies, Inc., providing diversity and inclusion consulting services to federal and corporate clients; TH Harris & Associates; CAISS Group; and the National Museum of African American History.

Senior Director, 2001 – 2005 **CSI Corporation of DC**

Managed and oversee all security operations and administrative services staff. Oversees activities and productivity of over 200+ security officers, security supervisors, quality assurance personnel, and administrative staff members. Assures CSI's compliance with all federal, state and local licensing requirements; Managing CSI's federal government, local, small business development, minority contracting, and diversity contracting programs; and Develops implements and manages policies, procedures, standards and professional conduct of all staff, armed and unarmed security officers, and electronic security professionals.

Con't
Margo H. Briggs
Bio

HOBBIES

Bike Riding

Cooking

Golfing

Traveling

Yoga

Youth Volunteering



Chief Executive Officer (CEO)
Executive Security Engineering Technology, Inc. (ESET)

1986 - 2000

Ms. Briggs has served for 15 of her 25+ years in law enforcement as an executive in competitive physical security and law enforcement activities in federal, state and local governments and the private sector.

Ms. Briggs directed all security operations of the company, which at its zenith employed over 650+plus security officers and grossed over \$35 million in annual revenues.

In 1994, Ms. Briggs expanded the capabilities of the ESET by establishing an Engineering and Information Technology Division that provided technology and facility management service for the U.S. Department of Homeland Security (DHS), Department of Defense (DoD), General Services Agencies (GSA), Department of Housing and Urban Development (HUD). Among her many accolades and recognition as the owner of ESET, an African American woman-owned small business, Mrs. Briggs received two Outstanding Awards from the U. S. Small Business Administration (SBA) and was appointed by President Bill Clinton to the President's National Security Telecommunications Advisory Committee, and by the Secretary of Labor to the Minority-Owned Local Small Business Task Force.

Official
U.S. Capitol Police

1985 - 1986

As a Law Enforcement Officer with the Capitol Hill Police Department, Ms. Briggs provided unobtrusive protection to high-ranking government officials, including members of the Supreme Court, the U.S. Congress, and their families, as well as visiting heads of state and other dignitaries. She served for a total of ten (10) years as a member of the U.S. Capitol Hill Police Force, becoming the first female African American Sergeant in the history of the Department.

Legislative Assistant
Office of Representative Ronald Dellums
U.S. House of Representatives

1970 - 1985

Ms. Briggs began her professional career learning the intricacies of the Nation's national political structure in the office of former Congressman Ron Dellums (CA) as a Legislative Assistant.

AFFILIATIONS, ORGANIZATIONAL MEMBERSHIPS AND VOLUNTEER WORK

- Continentals Societies, Inc., (President of Washington, D.C. Chapter and Chairman of Annual Golf Tournaments)
- National Security Telecommunications Advisory Committee (NSTAC) (Appointed by President Bill Clinton)
- 21st Century Workforce Committee, Subcommittee on Workplace Diversity (Appointed by Secretary of U.S. Department of Labor Elaine Chao)
- Minority-Owned Local Small Business Task Force (Appointed by Montgomery County Executive Isaac Leggett)
- Fairfax County Chamber of Commerce Board of Directors (Board Member)
- Leadership Greater Washington/Maryland (Graduating Class of 2011)
- Member of the following organizations:
 - International Chief of Police Association; Organization of Women in International Trade; National Association of Women Business Owners; National Federation of Black Women Business Owners; American Society for Industrial Security; American Management Association; and International Narcotic Enforcement Officer Association